



Home Theaters
Media & Gaming Rooms
Whole Home Automation
Computer Networking
Music & Video Systems
Integrated Security
Lutron Lighting & Shade Control

www.CurrentConceptsHAS.com

The Process

First Contact – schedule first meeting.

First meeting – site visit, information gathering and tour of show home.

System Design Questionnaire completed by homeowner and Sales Person.

Establish project goals, preliminary system design, and overall budget.

Prepare written proposal with full detail of system design, work to be completed and project pricing. (Up to 3 weeks)
Additional meetings usually are necessary in larger projects.

Present to Customer for feedback and approval.

Customer suggests changes/additions to be made, proposal revised or Customer accepts proposal, signs contract and pays Deposit as stated in payment terms section of contract.

Any changes made after this step are put in writing on a “Change Order” form with customer’s signature for approval. Client receives copy and pays Change Order bill, or if a credit, difference will reflect as credit on invoice for final payment.

Project “kick-off” meeting with Current Concepts, Customer, Builder, and Architect.

Current Concepts schedules and performs Walk-through with Customer.

Current Concepts Prewire (after electrician prewires & prior to insulation).

During the time after Prewire and before Final Installation, communication is kept between all parties. Current Concepts orders all products needed for final installation phase.

Final Installation phase begins (after walls are painted, and trim work).

Homeowners move in. Any part of installation (TVs and equipment) that is not “built-in” will be installed at this time.

Homeowners receive orientation of use of system(s).

Current Concepts follows up, confirms that homeowners are happy with system(s). Reviews work is completed that was stated in contract.

Continue to maintain relationship with homeowner, and be available for any of their future needs.